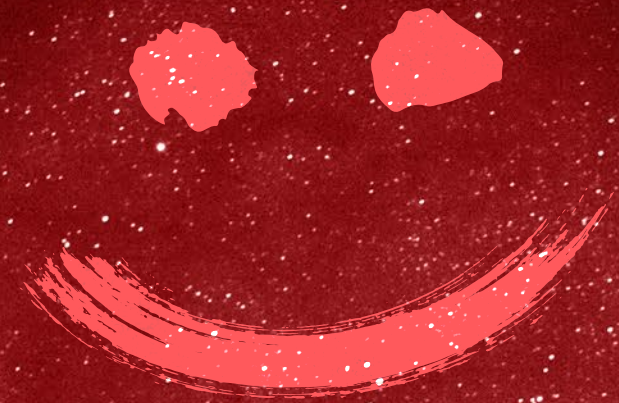


JOEY YAP



DAY 3

WHEN FORTUNE
SMILES

PROFOUNDLY CHANGE YOUR LIFE WITH THE POWER
OF ACCEPTANCE & NEED FOR AFFIRMATION

ACTION GUIDE

PREVIOUSLY IN LESSON 2...

Hey everyone, and welcome back to the training series 'Winning with People'. Previously, we covered the 5 Officers and their relevance in Face Reading. We will continue today's lesson with a topic that references the 5 Officers, so do check our previous episode if you need our refresher.

You can find out previous episodes at this link:

www.joeyyap.com/winning

In this lesson, we will cover 3 different topics:

PART 1

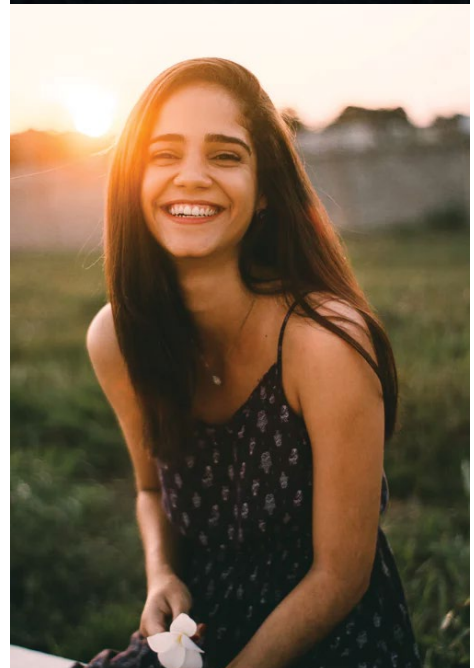
HOW TO GET WHAT YOU WANT BY GIVING PEOPLE WHAT THEY WANT

PART 2

THE INTERNAL & EXTERNAL VOICES The Unseen Signs Of Pain In Others & How To Fix Them

PART 3

THE 7 FORTUNES OF THE FACE



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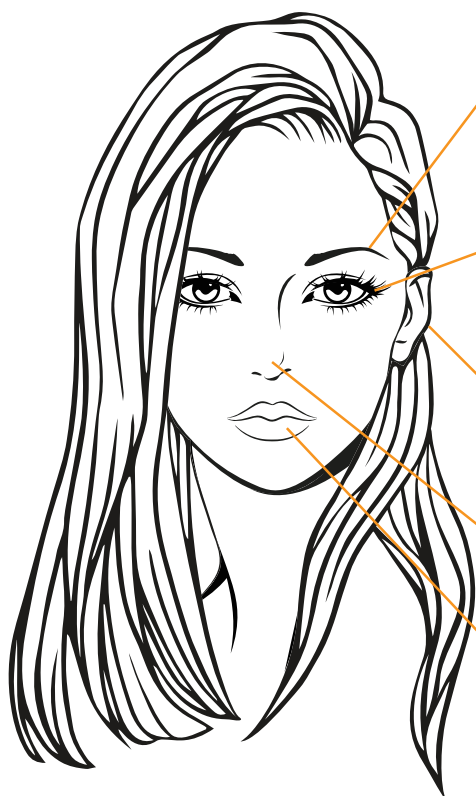
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PART 1

HOW TO GET WHAT YOU WANT BY GIVING PEOPLE WHAT THEY WANT

Everyone has a different 'stand-out' Officer on their face. Some people have startling eyes, others have eyebrows that scare people looking at them.

Using Face Reading, we can see how to win a person's heart by giving them acceptance and affirmation through their most noticeable Officer on their face.



- EYEBROWS** Life Extension Officer

The best way to approach a person with eyebrows that stand-out is through giving them time, patience and your presence.
- EYES** Vigilance Officer

If a person's eyes stand-out the most on his face, visual validation and results are the most important for him/her.
- EARS** Information Officer

A person with stand-out ears prefer to hear tactful and meaningful words and speech.
- NOSE** Chief Justice Officer

People with noses that stand-out believe that 'actions speak louder than words.' You need to show them that you mean it.
- MOUTH** Communications Officer

Those with outstanding mouths like the emotional gestures. For example, a hug, a pat on the back, or an arm around the shoulder.

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PART 2

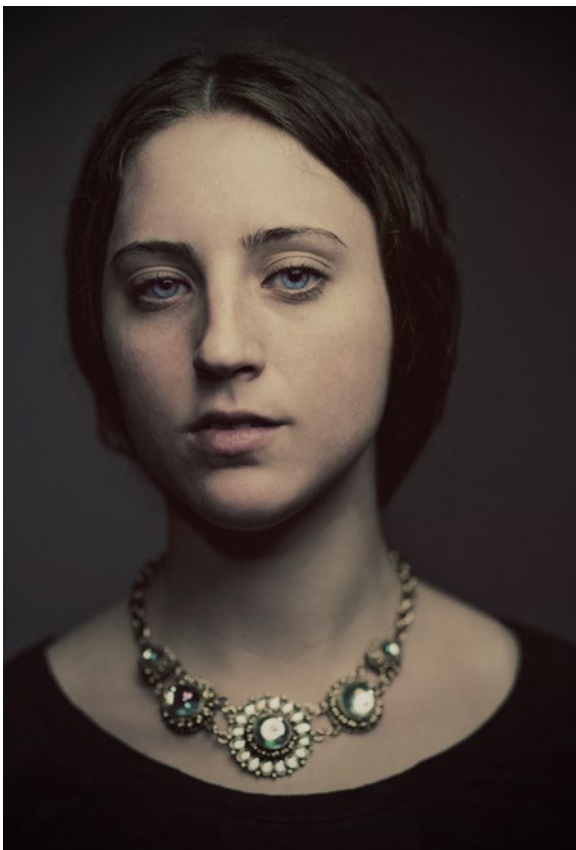
THE INTERNAL & EXTERNAL VOICES

The Unseen Signs Of Pain In Others & How To Fix Them

Some people have genuine smiles that show when they're happy. Others use their smiles to mask their true feelings. Sometimes, it could hide intense feelings like jealousy, loathing, or boredom. However, a smile could also hide feelings like silent sadness and suffering - people who need a helping hand even if they don't say it out loud.

Face Reading allows us to look past that masked smile to see the true feelings inside. In this lesson, we're going to learn how to spot someone who is quietly suffering underneath.

There are 5 positions and here are how to identify:



1. Sad Eyes

This is obvious, but if a person is smiling with his mouth but not his eyes, it could be a sign of silent suffering.

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2. Life Palace

If there are frown lines running through the Life Palace, this person could be constantly worried about problems or issues.



**Frown lines on the Life Palace*

3. Reverse Boat Mouth



If a person has a mouth that is shaped like a reverse boat, it could mean that they're currently pessimistic in life which they have trouble articulating to others.

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4. Spear-headed Eyebrows

People with spear-headed eyebrows tend to be frustrated with life and criticize themselves too much.



5. Sunken Eyes

If a person has sunken eyes like a skeleton's, it hints of internal emotional pain.



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PART 3

THE 7 FORTUNES OF THE FACE

看慧在額，看名在眉，看貴在眼，看富在鼻，
看祿在嘴，看福在耳，看壽在頤。

There are 7 positions on the face that represent the potential, capacity and talents of an individual in specific areas of life. Collectively, these are known as the 7 Forces of Fortune. They can also represent dormant latent talents that could be awakened through the right mentors, influence or partner, leading to better outcomes or greater fortune in life.



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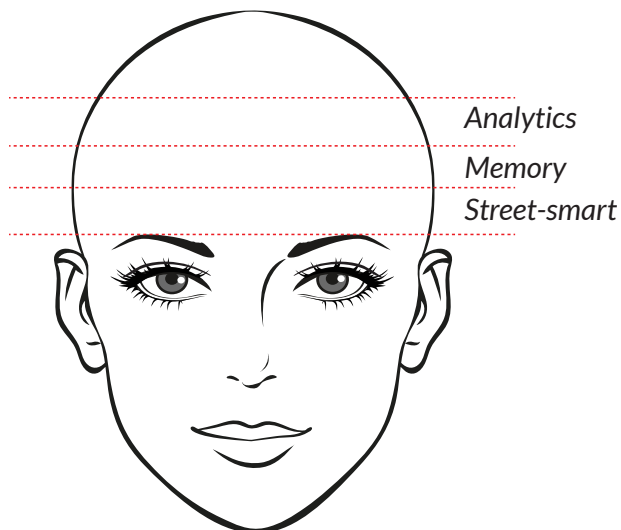
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看慧在額

1. Wisdom (Forehead)

The top, middle and bottom of the forehead represent analytics, memory and street-smart respectively. The part of the forehead that is the most developed shows what the person is best at.



看名在眉

2. Temperance (Eyebrows)

The eyebrows are an indication of whether a person possesses good reputation and character.



看貴在眼

3. Nobility (Eyes)

Strong eyes represent a person who recognizes talent, has a vision, and is able to support other people.



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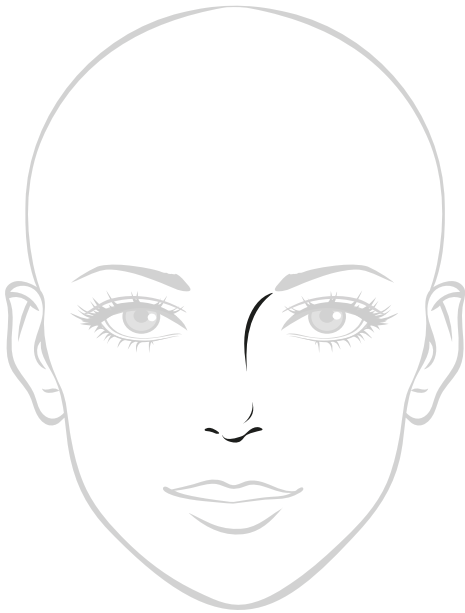
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看富在鼻

4. Wealth (Nose)

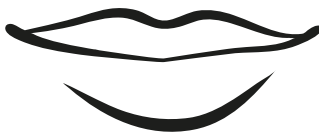
The nose indicates whether a person can gain wealth and control said wealth. Wealth in this case means the overall value of the person, not just money.



看祿在嘴

5. Income (Mouth)

The bigger the mouth, the better the person's income. However, a mouth that is overly large could represent a person that is obsessed with profits and wealth.



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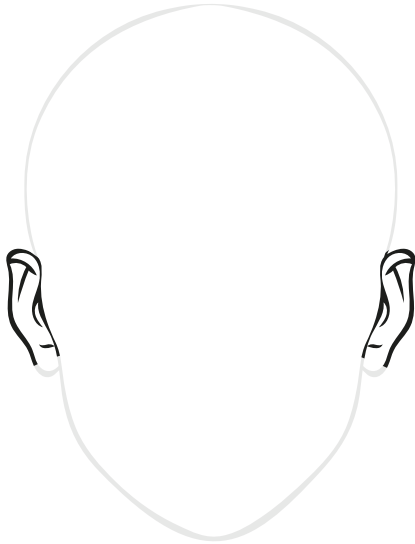
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看福在耳

6. Prosperity (Ears)

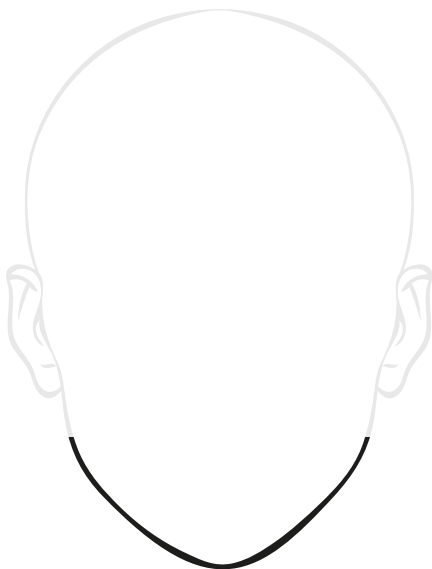
A person with good ears would be satisfied and comfortable with their overall life, including health.



看壽在頷

7. Longevity (Chin)

The chin represents a person's fate when he/she reaches seniority. It shows whether the person will get support or not, and whether the person is a restless explorer or a peaceful homesitter.



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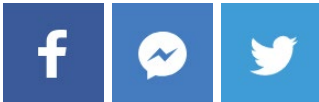
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WHAT'S NEXT?

You have watched 3 videos out of the 4-part training series so far, how was it? Have you applied any of the information inside to your daily life, and have you found it useful?

The last video will be available shortly, so stay tuned! Remember, these videos and notes will be available for a limited time only, so why not share them with a friend so that you both can gain from this?



'Knowledge increases by sharing but not by saying' – Kamari aka Lyrikal.

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ABOUT JOEY YAP

Dato' Joey Yap is the celebrated and global bestselling author with more than 179 books published and counting. His literary work has been translated and published in every continent of the world, making it to the local best sellers list on numerous occasions and sold more than 4,500,000 copies.

Some of the bestsellers published have also earned The Merit Award from The Asean Book Publisher Association. He is a passionate and internationally renowned speaker who is highly sought after in business communities and corporate events. His talks have an appeal that transcends barriers of age, culture and occupation.





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